

# Madrid, Spain

## ICEX/Invest in Spain

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**Eduardo Vivo**, Investors Services Manager

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### ABOUT US

Invest in Spain is an executive division of ICEX Spain Trade and Investment, a public company chaired by the Secretary of State for Trade of the Ministry of Economy and Competitiveness.

#### Main objectives and activities:

1. Promote, attract and consolidate foreign direct investment in Spain, with particular emphasis on new investment projects in the industrial, technological and services sectors.
2. Facilitate cooperation between international investors and Spanish companies in order to increase and develop their activity in Spain.

#### Main Services for Foreign Companies / Investors:

1. Information and Advice:
  - Specialized consulting in legal and technical terms through associated companies.
  - Information on incentives and subsidies for investment projects, on European, national, regional and local level.
  - Establishment of companies, industry regulations, labor and tax regulations, industrial and intellectual property, administrative processes, advice on the most appropriate way of obtaining work and residence permits.
  - Information on business opportunities and privatization processes in Spain.
1. Support and Management of FDI Projects:
  - Identification of strategic and technological partners for each project.
  - Organization and coordination of agendas, meetings and investor visits to the best positioned institutions and partners in Spain.
  - Looking for the best location in Spain for each project, working in coordination with regional and local agencies to achieve the best service and ideal location for our clients.
1. Financing & Investor Relations:
  - Network of investment attraction agencies: a meeting point for all official institutions which either on a state, regional or local level are dedicated to promoting and attracting investment.
  - Looking for financial partners and managing joint ventures between foreign investors and Spanish companies.
  - Support in finding incentives and financing, both public and private, for the establishment, development and expansion of companies in Spain.
  - Information for foreign investors on privatization processes in Spain.
1. Network of 100+ Economic and Commercial Offices in of Spanish Embassies in 90 countries, facilitating access to potential international investors from 190+ countries.
2. IIS manages the Technological Fund, a European program created to promote R+D+i in Spain: Non-repayable aid for foreign companies.

### AREAS OF ACTIVITY

#### Sustainable Buildings and districts

- Energy saving

#### Renewable Energies

- Bioenergy and biofuels
- Solar energy technology
- Water power technology
- Wind power technology
- Wave power technology
- Photovoltaic solar Heating
- Others - Renewable Energy

### ORGANISATION

#### ICEX/Invest in Spain

### COUNTRY

Spain

City: Madrid

TYPE  
Authority/Government

SIZE  
250+ people

WEBSITE  
[www.investinspain.org](http://www.investinspain.org); [www.icex.es](http://www.icex.es)