

HORIZON 2020 - Partner Profile Form

Expression of Interest

1) ORGANISATION INFORMATION

Organisation name (English)	Joint Stock Company Free Zone Pirot
Organisation name (Croatian)	Akcionarsko društvo za upravljanje slobodnom zonom "Pirot"
Organisation acronym (English)	Free Zone Pirot
Organisation acronym (Croatian)	FZP
Organisation address	Nikole Pašića b.b. 18300 Pirot
Organisation website	www.freezonepirot.com
Type of organisation (Enterprise, SME, Academic, Research institute, Public body, Other - specify)	SME
Department/Unit/Laboratory	Free Zone Pirot / administration / marketing / international transport department / forwarding services department
Contact person (incl. Title)	Ph.D. Dragan Kostić
Position (Function)	CEO Free Zone Pirot
Telephone number	+381 10 304070
Fax number	+381 10 304073
E-mail address	zona@freezonepirot.com

Description of the organisation (up to 500 characters)

Free Zone Pirot covers 116ha area and includes greenfield and brownfield sites. In the regime of Free Zone Pirot operates 115 commercial and 14 large and small and medium production companies. It enables more efficient operations and significant cost savings to investors by integrating all state, local and logistic incentives in one place: freight forwarding services, organization of international transport, customs clearance, warehousing, infrastructure equipped land, professional assistance. The Logistics Centar Pirot is one of the most important projects of Free Zone Pirot in a developing phase which will enable shift goods from road to rail and integrate in the European multimodal network. Free Zone Pirot has won four national awards "Best of Serbia" awards "Virtus" and is highly ranked by the FDI Magazine "Financial Times", the most relevant media centre for the evaluation of investment locations in the World.

Description of the department/unit/laboratory (up to 500 characters)

Joint Stock company Free Zone Pirot was founded in 1996. Company's main activities include: managing the free zone; determining the organizational and technical conditions for conducting activities in the zone; warehousing; services in domestic and international transport of goods; Mediation in international trade of goods; freight forwarding services.

Administration of Free Zone Pirot creates conditions for development of the zone, in order to attract direct investments and employment of the workforce, enabling stable business environment for employees and shareholders and fulfillment of social responsibilities. The administration determines the physical, technical and organizational conditions for carrying out activities in the Free Zone Pirot, safety measures at work in the zone and environmental protection measures as well as the rights and obligations of users of the Zone.

Forwarding service sector

The scope of the freight forwarding sector include: monitoring and implementation of custom and other regulations in the field of forwarding business and related areas; coordination and cooperation with relevant customs services, inspection services, institutions, organizations and bodies regarding issues for the operation and development of the sector; coordination and cooperation with other freight forwarders ...

Sector of the organization of intermodal transportation

The scope of work of the Sector organizations intermodal transportation include: monitoring and enforcement of international and national regulations in the transportation of goods; tracking flows of modern technologies of transport; cooperation with the state institution organizations and bodies on issues of importance to the operation and development of the sector; contractual regulation of domestic and international transportation; agency services in the field of transport organization ...

Marketing Sector

The scope of work of Marketing includes the following tasks: market analysis of the potential beneficiaries, receiving and processing demands of new customers and developing and maintaining a database of users; organization of fairs and public events; project activities (monitoring of open calls and funding, preparation of application forms, the implementation of projects promotions and project activities, ect.)

2) SPECIFIC INTEREST (Call, Topic) and EXPERTISE OFFERED

Relevant topic(s) in the Work Programme (Thematic area, Call, Topic)

- MG-5.3-2016. Promoting the deployment of green transport, towards Eco-labels for logistics
- MG-7.2-2017. Optimisation of transport infrastructure including terminals
- MG-8.3-2016: Assessing future requirements for skills and jobs across transport modes and systems

Description of the expertise offered related to the topic (up to 1000 characters)

- Assessment of potential transport demand and infrastructure needs in South East Europe
- Establishment of permanent cooperation among transport stakeholders and authorities in the corridors
- Condition for establishment of pilot project freight transport route from Ports on Black Sea and Aegean Sea
- Strategic dissemination of project results
- Projects coordination / administration

Keywords describing the expertise offered related to the topic (up to 10 words)

Freight Logistics, Networking, Inland terminals, Multimodal transport development

**Experience in previous Framework Programmes (participation in projects)
(Thematic area, Call, Topic, Project full title & acronym, Role in the project)**

- Project partner and Work Package 3 leader, Adriatic Danube Black Sea multimodal platform project within the South East Europe transnational program. Our roll was screening activities necessary for the establishment of the ADB Multimodal Platform, and for complying with the envisaged goal to map the existing infrastructure and services for intermodal and multimodal transport in Adriatic Danube Black sea area through the establishment of Corridor Quality Networks, that will be endowed by a complete picture of potentialities, barriers, and propose alleviation measures towards a better quality and interoperability of freight transport.

**Experience of cooperation with the industry - incl. SMEs
(Programme, Thematic area, Project full title & acronym, Type of cooperation)**

In Free Zone Pirot operates 115 commercial and 14 large and small and medium production companies. All companies which operates in the Free Zone Pirot signed agreement with the Joint Stock company Free Zone Pirot regarding carrying out activities in the free zone regime. We do market analysis of the potential users, receiving and processing demands of new customers and developing and maintaining a database of users. Also keep in touch with users and relevant institutions regarding specific issues.

I agree to have this partner profile (expression of interest) published and shared

YES